



Batts Morrison
Wales & Lee

CERTIFIED PUBLIC ACCOUNTANTS

CLIENT COPY

PRO FORMA

**For the tax year ended:
June 30, 2023**

Sent via email on February 13, 2024

Dear Derrick,

The Cross International, Inc. Core Pro Forma Form 990, Return of Organization Exempt From Income Tax (Core Form & Schedule O), for the year ended **June 30, 2023** is available for download.

Please expect a separate email from Suralink containing a link to securely access and download an electronic copy of the form for your records. If you do not receive the email from Suralink, please let me know.

Please note that any documentation substantiating income and deductions reported on your return should be maintained for a minimum of seven years. Your copy of the return should be filed with other permanent records you maintain.

If you have any questions concerning the above or if I can be of any assistance, please contact me at your convenience. As always, we appreciate the opportunity to be of service to you.

Sincerely,

Kaylyn A. Varnum, CPA
Partner • Assistant National Director – Tax Services



Batts Morrison Wales & Lee, P.A.
Certified Public Accountants
801 North Orange Avenue, Suite 800
Orlando, FL 32801

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Form **990**

Return of Organization Exempt From Income Tax

2022

Department of the Treasury
Internal Revenue Service

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)
Do not enter social security numbers on this form as it may be made public.
Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

A For the 2022 calendar year, or tax year beginning **JUL 1, 2022** and ending **JUN 30, 2023**

B Check if applicable: Address change Name change Initial return Final return/terminated Amended return Application pending	C Name of organization Cross International, Inc.		D Employer identification number 65-1086387	
	Doing business as		E Telephone number (954) 657-9000	
	Number and street (or P.O. box if mail is not delivered to street address)	Room/suite		
	1280 SW 36th Avenue, Suite 303		G Gross receipts \$ 99,381,545.	
	City or town, state or province, country, and ZIP or foreign postal code Pompano Beach, FL 33069			
F Name and address of principal officer: Kelly Miller same as C above		H(a) Is this a group return for subordinates? Yes <input checked="" type="checkbox"/> No		
I Tax-exempt status: <input checked="" type="checkbox"/> 501(c)(3) 501(c) () (insert no.) 4947(a)(1) or 527		H(b) Are all subordinates included? Yes No		
J Website: crossinternational.org		H(c) Group exemption number		
K Form of organization: <input checked="" type="checkbox"/> Corporation Trust Association Other		L Year of formation: 2001		
		M State of legal domicile: FL		

Part I Summary

Activities & Governance	1 Briefly describe the organization's mission or most significant activities: <u>(See Schedule O for description.)</u>			
	2 Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.			
	3	Number of voting members of the governing body (Part VI, line 1a)	3 8	
	4	Number of independent voting members of the governing body (Part VI, line 1b)	4 8	
	5	Total number of individuals employed in calendar year 2022 (Part V, line 2a)	5 19	
	6	Total number of volunteers (estimate if necessary)	6 8	
	7a	Total unrelated business revenue from Part VIII, column (C), line 12	7a 0.	
7b	Net unrelated business taxable income from Form 990-T, Part I, line 11	7b 0.		
Revenue			Prior Year	Current Year
	8	Contributions and grants (Part VIII, line 1h)	85,849,769.	99,194,902.
	9	Program service revenue (Part VIII, line 2g)	0.	0.
	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	22,003.	30,889.
	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	170,888.	144,170.
12	Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	86,042,660.	99,369,961.	
Expenses	13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)	80,514,921.	94,275,174.
	14	Benefits paid to or for members (Part IX, column (A), line 4)	0.	0.
	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	2,295,136.	2,647,449.
	16a	Professional fundraising fees (Part IX, column (A), line 11e)	0.	0.
	b	Total fundraising expenses (Part IX, column (D), line 25) 1,438,132.		
	17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	2,693,966.	2,458,177.
18	Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	85,504,023.	99,380,800.	
19	Revenue less expenses. Subtract line 18 from line 12	538,637.	-10,839.	
Net Assets or Fund Balances			Beginning of Current Year	End of Year
	20	Total assets (Part X, line 16)	25,305,148.	14,838,685.
	21	Total liabilities (Part X, line 26)	22,840,656.	12,387,941.
22	Net assets or fund balances. Subtract line 21 from line 20	2,464,492.	2,450,744.	

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer Kelly Miller, President/CEO Type or print name and title	Date
Paid Preparer Use Only	Pro Forma (Entity Exempt from Form 990 Filing Requirement) Prepared by Batts Morrison Wales & Lee, P.A. Certified Public Accountants www.nonprofitcpa.com	

May the IRS discuss this return with the preparer shown above? See instructions Yes No

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III [X]

1 Briefly describe the organization's mission: (See Schedule O for description.)

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? [] Yes [X] No

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? [] Yes [X] No

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.

4a (Code:) (Expenses \$ 91,002,293. including grants of \$ 90,548,567.) (Revenue \$ 0.) Medical, Food, and Other Assistance: (See Schedule O for description.)

4b (Code:) (Expenses \$ 5,279,161. including grants of \$ 3,726,607.) (Revenue \$ 0.) Project Development: (See Schedule O for description.)

4c (Code:) (Expenses \$ 359,556. including grants of \$ 0.) (Revenue \$ 0.) Missions Education: (See Schedule O for description.)

4d Other program services (Describe on Schedule O.) (Expenses \$ including grants of \$) (Revenue \$)

4e Total program service expenses 96,641,010.

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i>	X	
2 Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> ? See instructions	X	
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>		X
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>		X
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Rev. Proc. 98-19? <i>If "Yes," complete Schedule C, Part III</i>		X
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>		X
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>		X
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i>		X
9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i>		X
10 Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi endowments? <i>If "Yes," complete Schedule D, Part V</i>	X	
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X, as applicable.		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI</i>	X	
b Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i>		X
c Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i>		X
d Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i>		X
e Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i>	X	
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i>		X
12a Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI and XII</i>	X	
b Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional</i>		X
13 Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>		X
14a Did the organization maintain an office, employees, or agents outside of the United States?	X	
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV</i>	X	
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If "Yes," complete Schedule F, Parts II and IV</i>	X	
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV</i>		X
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I.</i> See instructions		X
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>	X	
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>		X
20a Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i>		X
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?		
21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>		X

Part IV Checklist of Required Schedules (continued)

Table with 3 columns: Question, Yes, No. Rows 22-38. Includes questions about grants, compensation, tax-exempt bonds, excess benefit transactions, and contributions.

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V []

Table with 3 columns: Question, Yes, No. Rows 1a, 1b, 1c. Includes questions about Form 1096, Forms W-2G, and backup withholding rules.

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

		Yes	No
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return		
	2a		19
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	X	
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?		X
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule O		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	X	
b	If "Yes," enter the name of the foreign country <u>Haiti</u> See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).		
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?		X
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?		X
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		
7	Organizations that may receive deductible contributions under section 170(c).		
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	X	
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	X	
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?		X
d	If "Yes," indicate the number of Forms 8282 filed during the year		7d
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?		X
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?		X
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?		
9	Sponsoring organizations maintaining donor advised funds.		
a	Did the sponsoring organization make any taxable distributions under section 4966?		
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?		
10	Section 501(c)(7) organizations. Enter:		
a	Initiation fees and capital contributions included on Part VIII, line 12	10a	
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b	
11	Section 501(c)(12) organizations. Enter:		
a	Gross income from members or shareholders	11a	
b	Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them.)	11b	
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a	
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b	
13	Section 501(c)(29) qualified nonprofit health insurance issuers.		
a	Is the organization licensed to issue qualified health plans in more than one state? Note: See the instructions for additional information the organization must report on Schedule O.	13a	
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	13b	
c	Enter the amount of reserves on hand	13c	
14a	Did the organization receive any payments for indoor tanning services during the tax year?		X
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedule O	14b	
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year? If "Yes," see the instructions and file Form 4720, Schedule N.	15	X
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment income? If "Yes," complete Form 4720, Schedule O.	16	X
17	Section 501(c)(21) organizations. Did the trust, or any disqualified or other person engage in any activities that would result in the imposition of an excise tax under section 4951, 4952 or 4953? If "Yes," complete Form 6069.	17	

Part VI Governance, Management, and Disclosure. For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI

Section A. Governing Body and Management

		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule O.		
1b	Enter the number of voting members included on line 1a, above, who are independent		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?		X
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person?		X
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?		X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?		X
6	Did the organization have members or stockholders?		X
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?		X
7b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?		X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:		
8a	The governing body?	X	
8b	Each committee with authority to act on behalf of the governing body?	X	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O		X

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

		Yes	No
10a	Did the organization have local chapters, branches, or affiliates?		X
10b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	X	
11b	Describe on Schedule O the process, if any, used by the organization to review this Form 990.		
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	X	
12b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	X	
12c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe on Schedule O how this was done	X	
13	Did the organization have a written whistleblower policy?	X	
14	Did the organization have a written document retention and destruction policy?	X	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
15a	The organization's CEO, Executive Director, or top management official	X	
15b	Other officers or key employees of the organization	X	
	If "Yes" to line 15a or 15b, describe the process on Schedule O. See instructions.		
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?		X
16b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?		

Section C. Disclosure

- 17** List the states with which a copy of this Form 990 is required to be filed None
- 18** Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.
 Own website Another's website Upon request Other (explain on Schedule O)
- 19** Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
- 20** State the name, address, and telephone number of the person who possesses the organization's books and records
Kelly Miller - 954-657-9000
1280 SW 36th Avenue, Suite 303, Pompano Beach, FL 33069

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's **current** key employees, if any. See the instructions for definition of "key employee."
 - List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (box 5 of Form W-2, box 6 of Form 1099-MISC, and/or box 1 of Form 1099-NEC) of more than \$100,000 from the organization and any related organizations.
 - List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
 - List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.
- See the instructions for the order in which to list the persons above.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC/1099-NEC)	(E) Reportable compensation from related organizations (W-2/1099-MISC/1099-NEC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(1) Kelly Miller President/CEO	40.00			X				206,485.	0.	13,913.
(2) Lenora Foster-Branch Chief Administrative Officer	40.00			X				154,700.	0.	9,518.
(3) Jimmy Dodd Chairman/Director	1.00	X		X				0.	0.	0.
(4) Joe White Secretary/Director	1.00	X		X				0.	0.	0.
(5) Darrell Borne Director	1.00	X						0.	0.	0.
(6) Michael Eissey, III Director	1.00	X						0.	0.	0.
(7) Dr. Mark Montoney Director	1.00	X						0.	0.	0.
(8) Cedric Wade Director	1.00	X						0.	0.	0.
(9) Will Walton Director	1.00	X						0.	0.	0.
(10) Antonious Hines Director	1.00	X						0.	0.	0.

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC/1099-NEC)	(E) Reportable compensation from related organizations (W-2/1099-MISC/1099-NEC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
1b Subtotal							361,185.	0.	23,431.	
c Total from continuation sheets to Part VII, Section A							0.	0.	0.	
d Total (add lines 1b and 1c)							361,185.	0.	23,431.	

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization **2**

	Yes	No
3 Did the organization list any former officer, director, trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>		X
4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	X	
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>		X

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
Masterworks 19462 Powder Hill Pl NE, Poulsbo, WA 98370	Marketing services	334,804.

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization **1**

Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

			(A)	(B)	(C)	(D)	
			Total revenue	Related or exempt function revenue	Unrelated business revenue	Revenue excluded from tax under sections 512 - 514	
Contributions, Gifts, Grants and Other Similar Amounts	1 a Federated campaigns	1a					
	b Membership dues	1b					
	c Fundraising events	1c	25,039.				
	d Related organizations	1d	3,699,195.				
	e Government grants (contributions)	1e					
	f All other contributions, gifts, grants, and similar amounts not included above ...	1f	95,470,668.				
	g Noncash contributions included in lines 1a-1f	1g	\$ 90,558,567.				
	h Total. Add lines 1a-1f		99,194,902.				
Program Service Revenue	2 a _____	Business Code					
	b _____						
	c _____						
	d _____						
	e _____						
	f All other program service revenue						
	g Total. Add lines 2a-2f						
Other Revenue	3 Investment income (including dividends, interest, and other similar amounts)		30,889.			30,889.	
	4 Income from investment of tax-exempt bond proceeds						
	5 Royalties						
	6 a Gross rents	6a	(i) Real				
			(ii) Personal				
	b Less: rental expenses ...	6b					
	c Rental income or (loss)	6c					
	d Net rental income or (loss)						
	7 a Gross amount from sales of assets other than inventory	7a	(i) Securities				
			(ii) Other				
	b Less: cost or other basis and sales expenses	7b					
	c Gain or (loss)	7c					
	d Net gain or (loss)						
8 a Gross income from fundraising events (not including \$ 25,039. of contributions reported on line 1c). See Part IV, line 18	8a		0.				
b Less: direct expenses	8b		11,584.				
c Net income or (loss) from fundraising events			-11,584.		-11,584.		
9 a Gross income from gaming activities. See Part IV, line 19	9a						
b Less: direct expenses	9b						
c Net income or (loss) from gaming activities							
10 a Gross sales of inventory, less returns and allowances	10a						
b Less: cost of goods sold	10b						
c Net income or (loss) from sales of inventory							
Miscellaneous Revenue	11 a Miscellaneous Revenue	Business Code	91,663.			91,663.	
	b Shipping Reimbursement		64,091.			64,091.	
	c _____						
	d All other revenue						
	e Total. Add lines 11a-11d		155,754.				
12 Total revenue. See instructions		99,369,961.	0.	0.	175,059.		

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21				
2 Grants and other assistance to domestic individuals. See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16	94,275,174.	94,275,174.		
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	400,440.	57,663.	238,984.	103,793.
6 Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	1,654,713.	817,830.	455,461.	381,422.
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)				
9 Other employee benefits	427,245.	197,296.	116,356.	113,593.
10 Payroll taxes	165,051.	72,152.	52,826.	40,073.
11 Fees for services (nonemployees):				
a Management				
b Legal				
c Accounting				
d Lobbying				
e Professional fundraising services. See Part IV, line 17				
f Investment management fees				
g Other. (If line 11g amount exceeds 10% of line 25, column (A), amount, list line 11g expenses on Sch O.)	600,497.	300,711.	117,203.	182,583.
12 Advertising and promotion	147,538.	79,149.		68,389.
13 Office expenses	480,196.	323,090.	16,776.	140,330.
14 Information technology	81,961.	22,661.	28,662.	30,638.
15 Royalties				
16 Occupancy	38,734.		38,734.	
17 Travel	162,758.	75,217.	30,217.	57,324.
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings				
20 Interest				
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	37,627.		37,627.	
23 Insurance	29,349.		29,349.	
24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A), amount, list line 24e expenses on Schedule O.)				
a Airtime	541,436.	270,718.		270,718.
b Miscellaneous	315,081.	126,349.	139,463.	49,269.
c Product acquisition fee	23,000.	23,000.		
d				
e All other expenses				
25 Total functional expenses. Add lines 1 through 24e	99,380,800.	96,641,010.	1,301,658.	1,438,132.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input checked="" type="checkbox"/> if following SOP 98-2 (ASC 958-720)	541,436.	270,718.	0.	270,718.

Part X Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X

		(A)		(B)	
		Beginning of year		End of year	
Assets	1	Cash - non-interest-bearing	2,708,144.	1	2,759,346.
	2	Savings and temporary cash investments		2	
	3	Pledges and grants receivable, net	71,327.	3	63,946.
	4	Accounts receivable, net		4	
	5	Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		5	
	6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B)		6	
	7	Notes and loans receivable, net		7	
	8	Inventories for sale or use	22,414,967.	8	11,931,972.
	9	Prepaid expenses and deferred charges	37,166.	9	29,028.
	10a	Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a 201,287.		
	b	Less: accumulated depreciation	10b 146,894.	73,544.	10c 54,393.
	11	Investments - publicly traded securities		11	
	12	Investments - other securities. See Part IV, line 11		12	
	13	Investments - program-related. See Part IV, line 11		13	
	14	Intangible assets		14	
	15	Other assets. See Part IV, line 11		15	
16	Total assets. Add lines 1 through 15 (must equal line 33)	25,305,148.	16	14,838,685.	
Liabilities	17	Accounts payable and accrued expenses	219,090.	17	293,803.
	18	Grants payable		18	
	19	Deferred revenue		19	
	20	Tax-exempt bond liabilities		20	
	21	Escrow or custodial account liability. Complete Part IV of Schedule D		21	
	22	Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		22	
	23	Secured mortgages and notes payable to unrelated third parties		23	
	24	Unsecured notes and loans payable to unrelated third parties		24	
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D	22,621,566.	25	12,094,138.
	26	Total liabilities. Add lines 17 through 25	22,840,656.	26	12,387,941.
Net Assets or Fund Balances	Organizations that follow FASB ASC 958, check here <input checked="" type="checkbox"/> and complete lines 27, 28, 32, and 33.				
	27	Net assets without donor restrictions	1,082,288.	27	668,913.
	28	Net assets with donor restrictions	1,382,204.	28	1,781,831.
	Organizations that do not follow FASB ASC 958, check here <input type="checkbox"/> and complete lines 29 through 33.				
	29	Capital stock or trust principal, or current funds		29	
	30	Paid-in or capital surplus, or land, building, or equipment fund		30	
	31	Retained earnings, endowment, accumulated income, or other funds		31	
	32	Total net assets or fund balances	2,464,492.	32	2,450,744.
33	Total liabilities and net assets/fund balances	25,305,148.	33	14,838,685.	

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	99,369,961.
2	Total expenses (must equal Part IX, column (A), line 25)	2	99,380,800.
3	Revenue less expenses. Subtract line 2 from line 1	3	-10,839.
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4	2,464,492.
5	Net unrealized gains (losses) on investments	5	-2,909.
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain on Schedule O)	9	0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (B))	10	2,450,744.

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII

	Yes	No
1 Accounting method used to prepare the Form 990: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain on Schedule O.		
2a Were the organization's financial statements compiled or reviewed by an independent accountant? _____ If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both: <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis		X
b Were the organization's financial statements audited by an independent accountant? _____ If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both: <input checked="" type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis	X	
c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? _____ If the organization changed either its oversight process or selection process during the tax year, explain on Schedule O.	X	
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Uniform Guidance, 2 C.F.R. Part 200, Subpart F? _____		X
b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits _____		

**SCHEDULE O
(Form 990)**

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.
Attach to Form 990 or Form 990-EZ.
Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2022

Open to Public
Inspection

Name of the organization

Cross International, Inc.

Employer identification number

65-1086387

Form 990, Part I, Line 1, Description of Organization Mission:

Cross International cost-effectively and strategically serves the poor in developing countries around the world by closely collaborating with local ministries that have infrastructure, knowledge, and experience in the country they serve. Cross International works with local churches and ministries to demonstrate Christ's love through material aid, thus opening hearts to receive the good news of Jesus Christ. The Organization provides both material resources (food, medicine, medical supplies, etc.) and cash support to churches and Christian ministries to be used for medical treatment, education, nutrition, shelter, water projects, self-help programs, community transformation programs and care for orphaned and vulnerable children. The Organization also engages in relief and recovery efforts in response to disasters such as earthquakes, floods, hurricanes, and conflict. From July 2022 to June 2023, Cross International distributed aid in 15 countries.

Pro Forma Explanation:

The Organization is exempt from filing Form 990, Return of Organization Exempt from Income Tax, with the Internal Revenue Service as it has been recognized by the IRS as an association of churches and is not required to file Form 990. The pro forma Form 990 for the 2022 tax year has been prepared for purposes other than filing with the Internal Revenue Service. The pro forma Form 990 for the 2022 tax year was prepared to include the core form (Pages 1-12) and this Schedule O to support items/amounts listed in the core form. All other Form 990 parts and schedules have been excluded from the pro forma Form 990 for

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the 2022 tax year.

Form 990, Part III, Line 1, Description of Organization Mission:

Cross International intentionally allocates resources such as food, medicines, and educational materials to the poor through a network of Christian churches and ministries already in place within impoverished communities. In this way, Cross International can cost-effectively help the poor while empowering and improve the capacity of the evangelistic outreaches of the Christian leaders it assists. The Organization also gives these overseas churches and ministries financial grants to access local resources, which in turn helps local economies. The Organization assists the local churches with project planning and development to ensure that the shared mission of the Organization and the collaborating churches of meeting the physical and spiritual needs of the poor and indigenous, is met.

Form 990, Part III, Line 4a, Program Service Accomplishments:

Medical - From July 2022 to June 2023, Cross International medical aid focused on needs in five countries - including, Malawi, Guatemala, Guyana, Haiti, and the Dominican Republic. This outreach has had a wide-ranging impact. For example, the Organization shipped medical goods to Guatemalan ministry partner Friends for Health and Life for distribution among free community medical clinics as well as hospitals that use these needed medicines to treat the poor. Ministry partners such as these rely on the Organization's donations to keep their medicine shelves stocked, their equipment up-to-date, and their professional staff employed. By equipping medical outreach programs

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with resources necessary to provide services to their communities, the Organization helps thousands of families who would otherwise go without quality medical care. The Organization performs this activity in connection with the Organization's mission to meet the needs of the poor for the glory of God.

Food - Fighting malnutrition and feeding children are priorities for the Organization in connection with the Organization's mission to meet the needs of the poor for the glory of God. In keeping with this mission, the Organization gave monetary or material aid to feeding programs in six countries including Ecuador, Guatemala, Haiti, Malawi, Nicaragua, and El Salvador. Many food shipments were specifically earmarked for distribution to children, who are vulnerable to long-term developmental effects from chronic malnutrition. One of the best ways to get food into the mouths of the hungry has been to partner with Christian churches and organizations that are already established in developing countries. A large percentage of the Organization's nutritional aid was sent in the form of vitamin-fortified rice and soy mix prepackaged, nutrient-rich meals that are easy to cook and serve and are scientifically developed to meet the needs of malnourished children. Additionally, locally purchased food, including vegetables and culturally appropriate foods, are priorities for the Organization's programs.

Orphans - The Organization responded to the needs of orphans and vulnerable children in eight countries - Ecuador, El Salvador, Guatemala, Guyana, Haiti, Malawi, Nicaragua, and Uganda. Efforts in Haiti have brought quality Christian education, nutritious food, and

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safe shelter, to children who would otherwise live in squalor. In Nicaragua, one of the Organization's supporting ministries provides a safe home for court-appointed children that have suffered from domestic abuse, sexual abuse, and abandonment. The support of the Organization and its collaborative churches and ministries allows these children to receive daily Christian devotions, professional counsel, shelter, education and a future.

Education - The Organization provided education support in eight countries: the Dominican Republic, Ecuador, Guatemala, Haiti, Kenya, Malawi, Nicaragua, and Uganda. Although educational opportunities are technically offered by the governments in many developing countries, the quality of those services is often substandard, and the education is not really free because the schools charge small fees which are too high for poor parents to pay. Government-run schools may also require students to purchase supplies and uniforms that many families cannot afford. As a result of these costs, dropout rates are enormous. To reverse this trend, the Organization collaborates with Christian schools and Christian educational outreaches that focus on meeting the needs of poor children who would otherwise be left behind. With the Organization's support, these schools and school support programs have provided a quality, gospel-centered education at minimal or no cost to the students. Cross International also supported adult education through an adult literacy program in the Dominican Republic and adult education on the rights of children living with disabilities in Kenya.

Water Projects - From July 2022 to June 2023, the Organization focused specifically on the funding of water projects in Zambia. The

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Organization partnered with the Kachere Development Program to install clean water wells in rural Eastern Zambian villages where children and families were suffering constant illness from drinking disease-infested water from hand-dug ditches. The results of such projects are dramatic. As clean water becomes more readily available, waterborne illnesses decrease and women no longer need to walk long distances to fetch small amounts of water from contaminated rivers. By establishing new sources of safe water that can serve communities for years to come, the Organization's projects are saving lives for the glory of God.

Housing - From July 2022 to June 2023, the Organization supported housing programs in Guatemala, Malawi and Nicaragua. In Malawi, Cross International's local ministry partner built homes for families that were displaced due to Cyclone Ana destroying their houses. The Organization collaborated with these Christian churches and ministries in connection with their shared mission of meeting the needs of the poor for the glory of God.

Shipping - In connection with the Organization's biblical mandate to meet the physical and spiritual needs of the poor, the Organization's shipping program uses monetary donations to transport and distribute donated goods that meet the exempt purpose of providing food, providing medicines, providing medical supplies, facilitating medical treatment, addressing needs in a disaster relief and recovery situation. Through this approach, a donor's contribution can be multiplied ten times or more, as it places goods valued higher than the donation amount into the hands of the poor by the ministries serving them. Another benefit of shipping goods rather than sending funds is that the Organization

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can provide crucial medicines and medical supplies that are not locally available physically or financially. This support keeps hospitals and clinics stocked with the needed resources so doctors do not have to turn away patients untreated. From July 2022 to June 2023, the Organization shipped goods to churches and ministries to six countries: the Dominican Republic, El Salvador, Guatemala, Haiti, Malawi and Nicaragua.

Disaster Relief - The Organization responds to local disasters such as earthquakes, hurricanes, and man-made disasters such as conflicts by providing needed support to local churches and ministries to provide relief to those in need in disaster relief and recovery situations. From July 2022 to June 2023 the Organization provided disaster relief to Christian charities in Guatemala, Haiti, Malawi, Ukraine, Romania and Moldova. In Guatemala the organization provided support to families displaced by back to back hurricanes. In Malawi, Cross International supported a ministry that constructed houses for families whose homes were destroyed by a Cyclone Ana. In Haiti, Cross International supported earthquake relief efforts in the southern peninsula through the provision of emergency food, shelter and reconstruction of schools destroyed by the earthquake. Cross International also supported relief efforts for Ukrainians displaced by the conflict and are currently living as refugees in Romania and Moldova.

Form 990, Part III, Line 4b, Program Service Accomplishments:

In order to ensure the proper use of donated funds and goods, the Organization continuously monitors and meets with overseas churches and ministry partners. The International Programs staff made visits and are

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in constant contact with these local churches and ministries, reviewing requests for assistance and budgets, monitoring the use of previous gifts and providing professional assistance with accounting or project development issues. These project development services have helped the Organization's partners grow more effectively, provide better outreach to the poor, and maintain greater stability in the community. In addition to the project development services provided by the Organization to cooperating churches, the Organization also regularly engages in prayer support for the churches and ministries with which it serves

Form 990, Part III, Line 4c, Program Service Accomplishments:

The Organization's overall mission includes educating Christians in the United States about the needs of the poor overseas and highlighting a biblical basis for responding to that poverty. This is important to the Organization's goal of developing stronger relationships between the church in the U.S. and the church in the developing world. The Organization achieved this goal by communicating directly to American Christians through Christian radio. The Organization's radio presentations were made to the public on radio stations throughout the country. Along with conventional radio, the Organization also educates through satellite radio, speakers, musical performances, events, online promotions, mailed materials and other forms of communication. The Organization desires that churches from around the world would be united in meeting the needs of the poor for the glory of God.

Form 990, Part VI, Section B, line 11b:

The Organization's top management official and top financial official each

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review the pro forma Form 990. A copy of the pro forma Form 990 is also provided to the voting members of the Organization's governing body before finalizing the Form 990.

Form 990, Part VI, Section B, Line 12c:

The Organization's conflict of interest policy is distributed to each member of the Organization's governing body, its officers, and its key employees who provide a disclosure statement. Such disclosure statement indicates that they have received, read, understood and agreed to comply with the policy, and certifying that: (1) they have no relationships or interests that present a conflict of interest, or (2) they have one or more conflicts of interest that have been fully disclosed as required by the policy and have been properly administered in conformity with the policy. The Organization's President is tasked with obtaining updated disclosure statements from each Board member annually. Any previously undisclosed conflicts of interest are forwarded to appropriate Organization officials to take appropriate actions as required by the policy.

Form 990, Part VI, Section B, Line 15:

The compensation of the President is set by three members of the Board of Directors who do not have a conflict of interest with respect to the President. This independent committee utilizes comparability data compiled by an independent compensation consultant in its deliberations, and contemporaneously substantiates its deliberations and decisions. The President is responsible for setting the compensation of the Organization's other key executives. In setting such compensation, the President utilizes comparability data compiled by an independent compensation consultant, and contemporaneously substantiates his decisions.

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Form 990, Part VI, Section C, Line 19:

The Organization makes its financial statements and its Form 990 available to the public through the Organization's website. Financial statements and Form 990 are available by mail upon request.

Form 990, Part XII, Line 2c:

The Organization's Board of Directors, or a committee thereof, assumes responsibility for the oversight of the audit of its financial statements and the selection of an independent accountant. This process has not changed from the prior year.

An audit of the Organization's financial statements is conducted annually by an independent certified public accounting firm, which has resulted in the issuance of an unqualified opinion. In addition, the Organization is a fully accredited member of the Evangelical Council for Financial Accountability (ECFA) and, as such, subscribes to ECFA's Seven Standards of Responsible Stewardship addressing: (1) operation in conformity with the Organization's evangelical Christian doctrinal statement, (2) oversight by a Board of Directors, the majority of which are independent, (3) submission of complete, accurate, audited financial statements, (4) proper management and financial controls over the use of the Organization's resources, (5) public availability of the Organization's current financial statements upon written request, (6) avoidance of conflicts of interest, and (7) responsible, truthful fund-raising practices.